

## **Sales Talent (m/f/d) with a Protein Science Background**

To strengthen our team at our headquarters in Monheim, we are looking for a Sales Talent (m/f/d) with a Protein Science background with immediate effect. Cube Biotech is a biotechnology company located in Monheim, Germany. We are manufacturers of high-quality products for purification and stabilization of proteins. Customers of our products are university laboratories, the research-based pharmaceutical industry and biotechnology companies. We are looking for communication, openness and above all reliability. In return we offer an interesting and diversified job with the perspectives of a fast-growing company. In order to be able to supply customers all over the world with our products, we are looking for you to support our team.

### **Your Responsibilities**

- Building customer relationships by understanding both short-term and long-term needs/ goals to best position Cube Biotech's products and services
- Be the point of contact for our product customers and provide scientific support for inquiries via email, chat and phone
- Be in contact with the people in the lab to discuss scientific questions from our customers
- Research on customer-specific topics, mainly in the field of „membrane proteins “
- Represent Cube Biotech at trade fairs (internationally)

### **Your Profile**

- You are highly motivated and have an interest in Sales
- You have a degree in biology, biochemistry (M.Sc.) or related fields
- You have practical and theoretical knowledge in the field of protein science and have, ideally, worked with membrane proteins before
- You have an independent and solution-oriented work ethic
- Self-motivation and adaptability are part of your skill set
- You have excellent communication skills in spoken and written English (German would also be beneficial), with a strong ability to work effectively within a team

### **We offer**

- A full-time position (40 hours per week) with regular working hours (Mon - Fri)
- Extensive initial training
- Responsible and interesting work
- Cooperation in a motivated team with short decision-making processes, flat hierarchies and open communication
- Canteen subventions & free refreshments
- A position in a future-oriented market that is initially limited to two years, but will be permanent beyond that time.

If you are interested in becoming a part of our dedicated and friendly team, please send your application in PDF format via the application-button below.